

Multiple-Year Overview

	1 October to 30 September					
	2008/2009	2007/2008	2006/2007	2005/2006	2004/2005 ¹	2003/2004 ¹
Earnings (in EUR million)						
Order intake	841.9	1,323.4	1,205.1	1,054.0	921.5	–
Order book as at end of period	313.1	523.5	427.6	305.6	249.7	–
Revenue	1,047.6	1,225.8	1,080.4	986.9	881.6	810.1
Of which						
inside Germany	22.2 %	20.7 %	19.0 %	19.2 %	20.6 %	22.4 %
outside Germany	77.8 %	79.3 %	81.0 %	80.8 %	79.4 %	77.6 %
Gross profit	249.7	361.5	291.7	267.2	227.6	188.4
in % of revenue	23.8 %	29.5 %	27.0 %	27.1 %	25.8 %	23.3 %
Operating EBITDA ²	89.5	160.0	118.5	105.6	84.9	55.9
Operating EBIT ²	67.6	137.5	94.6	84.5	64.0	34.1
in % of revenue	6.5 %	11.2 %	8.8 %	8.6 %	7.3 %	4.2 %
EBIT	13.2	135.8	82.0	54.1	36.1	7.1
Operating net income after tax ³	42.8	85.2	51.4	40.7	–	–
Operating earnings per share (in EUR) ³	2.01	4.00	2.41	1.92	–	–
Net income after tax	1.2	80.8	32.8	22.1	0.5	–19.5
Earnings per share (in EUR)	0.04	3.79	1.53	1.04	–	–
Cash flow (in EUR million)						
Cash flow from operating activities	61.8	147.1	64.7	57.6	19.8	4.9
Cash flow from investing activities	–18.3	–21.3	–26.1	–13.5	–10.0	–6.3
Of which capital expenditure	–18.8	–25.4	–30.7	–28.1	–22.6	–22.2
Free cash flow before financing	43.4	125.9	38.5	44.1	9.8	–1.4
Balance sheet (in EUR million)						
	30 September 2009	30 September 2008	30 September 2007	30 September 2006	30 September 2005	30 September 2004
Total assets	818.8	925.5	843.1	831.8	867.7	826.7
Net working capital	210.5	254.0	247.5	203.9	202.3	196.1
Net debt	6.3	18.4	116.6	133.3	178.3	286.9
Equity	227.7	271.2	209.0	188.9	160.6	65.1
Equity ratio in %	27.8 %	29.3 %	24.8 %	22.7 %	18.5 %	7.9 %
Gearing in %	2.7 %	6.8 %	55.8 %	70.6 %	111.0 %	440.7 %
Employees						
Employees ⁴	5,934	6,093	5,813	5,680	5,520	5,783
Of which						
inside Germany	2,906	3,008	2,926	2,852	–	–
outside Germany	3,028	3,085	2,887	2,828	–	–
Shares						
Number of shares (in million)	21.2	21.2	21.2	21.2	–	–
Market capitalisation (in EUR million)	519.6	589.2	699.6	571.7	–	–
Dividend per share (in EUR)	–	1.40	1.10	1.00	–	–
Closing share price (in EUR) ⁵	24.54	27.83	33.04	27.00	–	–

¹ Combined Financial Statements.

² Adjusted to reflect the effects of operating adjustments.

³ Adjusted to reflect the effects of operating adjustments and tax effects.

⁴ Employees as at the end of the period, excluding temporary employees, apprentices and trainees.

⁵ As per XETRA closing.