

Group Key Figures

	Q3 2009/2010	Q3 2008/2009	Δ	Q1-Q3 2009/2010	Q1-Q3 2008/2009	Δ	Financial year 2008/2009
Earnings (in EUR million)							
Order intake	242.9	174.0	39.6 %	643.1	655.6	-1.9 %	841.9
Order book as at end of period	340.9	384.4	-11.3 %	-	-	-	313.1
Revenue	205.1	220.6	-7.0 %	641.1	791.8	-19.0 %	1,047.6
Of which							
inside Germany	19.3 %	24.7 %	-5.4 % pts	21.8 %	22.7 %	-0.8 % pts	22.2 %
outside Germany	80.7 %	75.3 %	5.4 % pts	78.2 %	77.3 %	0.8 % pts	77.8 %
Gross profit	60.3	29.2	106.5 %	169.4	185.0	-8.5 %	249.7
in % of revenue	29.4 %	13.2 %	16.2 % pts	26.4 %	23.4 %	3.0 % pts	23.8 %
Operating EBITDA ¹	15.2	10.8	40.4 %	44.9	71.7	-37.4 %	89.5
Operating EBIT ¹	10.0	5.3	87.4 %	29.7	55.2	-46.1 %	67.6
in % of revenue	4.9 %	2.4 %	2.5 % pts	4.6 %	7.0 %	-2.3 % pts	6.5 %
EBIT	8.3	-40.8	n/a	25.5	4.6	459.3 %	13.2
Operating net income after tax ²	5.2	0.7	619.5 %	15.9	30.0	-47.0 %	42.8
Operating earnings per share (in EUR) ²	0.25	0.03	689.9 %	0.75	1.41	-46.4 %	2.01
Net income after tax	4.1	-31.3	n/a	13.0	-5.0	n/a	1.2
Earnings per share (in EUR)	0.19	-1.48	n/a	0.62	-0.25	n/a	0.04
Cash Flow (in EUR million)							
Cash flow from operating activities	-6.4	28.7	n/a	-4.6	54.6	n/a	61.8
Cash flow from investing activities	-3.1	-4.3	-28.2 %	-8.5	-10.8	-22.0 %	-18.3
Of which capital expenditure	-2.7	-4.4	-37.7 %	-8.7	-11.3	-22.8 %	-18.8
Free cash flow before financing	-9.5	24.4	n/a	-13.0	43.8	n/a	43.4
Financial Position (in EUR million)							
	30 June 2010	30 June 2009				Δ	30 September 2009
Total assets	814.9	855.1	-4.7 %	-	-	-	818.8
Net working capital	232.0	229.8	0.9 %	-	-	-	210.5
Net debt	8.8	5.9	47.7 %	-	-	-	6.3
Equity	259.3	235.8	10.0 %	-	-	-	227.7
Equity ratio in %	31.8 %	27.6 %	4.2 % pts	-	-	-	27.8 %
Gearing in %	3.4 %	2.5 %	0.9 % pts	-	-	-	2.7 %
Employees							
Employees ³	5,735	6,121	-6.3 %	-	-	-	5,934
Of which							
inside Germany	2,763	3,031	-8.8 %	-	-	-	2,906
outside Germany	2,972	3,090	-3.8 %	-	-	-	3,028
Shares							
Number of shares (in million)	21.2	21.2	-	-	-	-	21.2
Market capitalisation (in EUR million)	527.6	341.3	54.6 %	-	-	-	519.6
Dividend per share (in EUR)	-	-	-	-	-	-	-
Closing share price (in EUR) ⁴	24.92	16.12	54.6 %	-	-	-	24.54

¹ Adjusted to reflect the effects of operating adjustments.

² Adjusted to reflect the effects of operating adjustments and tax effects.

³ Employees as at the end of the period, excluding temporary employees, apprentices and trainees.

⁴ As per XETRA closing.